

A Newsletter from the



March 2011

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POWER Networking Breakfast
 March 16, 2011
 7:30 pm
 Overhills Mansion

The Chamber VIEW



Gold Sponsor Scott Baylin of Leikin and Baylin Dental Care (above) shared information about his new Smile Club, a dental discount program for small businesses, and Silver Sponsor Jill Smith of Baltimore Acupuncture for Health (inset left) shared health care benefits of acupuncture with the 65 attendees at the Chamber's February Lunch & Learn meeting hosted by Chesapeake Physical & Aquatic Therapy.

Photo by Nathaniel Corn, Balance Photography

MEGA EVENT SPOTLIGHTS CATONSVILLE

This 10th MEGA Networking Event is the perfect opportunity to showcase to the other Chambers throughout the County the exceptional businesses that exist here in Catonsville. It is also a wonderful opportunity to network with businesses across Baltimore County.

The Mixer will be held on Wednesday, **March 9, 2011 from 5:30 - 7:30 pm** at the **Rolling Road Golf Club**, 814 Hilltop Road. This event includes a trade show. Show off

your business for **ONLY \$100**. Contact the chamber office to reserve your space by **March 4, 2011**.

The cost is \$20.00 in advance, \$25.00 at the door, and \$30 for non-members. Cost includes heavy hors d'oeuvres and one **FREE** drink ticket. Cash Bar will be available.

Register today online at www.catonsville.org or by calling the Chamber office at 410-719-9609.

The Chamber VIEW

Editor,
Design & Layout
Teal Cary

GCCC Executive Director
410-719-9609

PURPOSE

The purpose of the Chamber of Commerce is to have a strong voice with the county government, business and local community; to affect positive change in our area; to foster growth and expansion of our members' business; and to achieve the betterment of the Catonsville community.

Chamber Web Site:
www.catonsville.org

ADVERTISING & PROMOTION OPPORTUNITIES

One-Page Insert \$75

Get special attention for an event, sale, etc. An 8 1/2" x 11" insert (pdf file) in *The View* provided by your business.

Event Sponsorship

Your company can be highlighted at one of our monthly events.
(Costs vary)

Business After Business Host

Invite the Chamber to your location for onsite promotion.
(Costs vary)

Website

Banner Advertising
Sidebar Advertising
Check the Homepage of the Chamber's website for additional opportunities to promote your business

Call the Chamber Office
410.719.9609
for more information.

The Chamber Working for You

President's Message



Sally Griffin
2011 President

Is your business starting to emerge from hibernation? Are you noticing that not only are the crocus coming out to greet you but customers as well? Welcome Spring!

Mix longer day light, warmer temperatures, the arrival of the vernal equinox (March 20th if you want to be technical but I usually go by the crocuses) and the results are hope and a smile on everyone.

We could feel everyone's high spirits at the recent Chamber Mixer held at Chesapeake Physical & Aquatic Therapy. Tesh Patel and staff welcomed almost 65 guests to their facility for some networking and lunch provided by Peace of Pizza, Chef Paolino & Edible Arrangements. Leikin & Baylin Dental Care were one of the sponsors for the event and introduced us to the newest member of their team, Dr Amanda Johnson. Also new is The Smile Club, a dental discount program

for businesses. Give them a call for further details, sounds like a winner for smaller businesses with only a few employees. Jill Smith from Baltimore Acupuncture for Health, another sponsor, spoke of the benefits acupuncture provides people, both physical and emotional. I was surprised at how small an acupuncture needle really is.

The Chamber Board had their 1st annual retreat in February. How we can make Catonsville even better and also provide support to business owners was tops on our list to discuss. Many thanks to the board members who took time out of their busy schedules to join us for this meeting and come up with some terrific ideas/plans for the betterment of Catonsville for us to work on this year.

So, get out of your store front, come chat with your fellow business neighbors and swap stories at the next Chamber mixer. The 10th Baltimore County Annual Mega Networking Event will be held at the Rolling Road Country Club on March 9th, 5:30 – 7:30. It's Spring (well almost Spring) Time to wake up and come to life. See you around town!

The Chamber The CHF Corner



Karen Nicolaus
CHF Executive Director

This month I'd like to highlight one of the

groups we support at the Catonsville Heritage Foundation. "The Catonsville Tree

Canopy Project" is a community initiative facilitated by the Catonsville Heritage Foundation and "We Love Catonsville" that is working to increase the tree canopy in Catonsville. The project purchased and planted over 50 oak and other trees in 2010 and is planning to plant another 50 trees in 2011. Groups participating in this year's Tree Canopy Project include Mt DeSales School, Hillcrest Elementary School, Westowne Elementary School, the Catonsville Methodist Church, the Catonsville Knights of Columbus and Weinkam & Weinkam PA.

The Catonsville Tree Canopy Project was started by a group of Catonsville residents including CHF vice president Jim Himel, who has lived in Catonsville for over 20

years. He is a Forester and a City Planner, a very unusual combination of education and work experiences. But it is a combination that provides a trained eye for melding urban development and natural environments to create pedestrian friendly spaces in this village community. "We plant trees for future generations, but hopefully we will be around long enough to see these trees adding to the comfortable environment that is Catonsville and that makes us feel like we are home," says Himel of his favorite Catonsville project.

Planting for this year's project will be in April. Individual donations can be made using the DONATE NOW link on the Chamber website. Business financial sponsorship support and volunteers to help with the planting are also needed. Please contact Jim Himel at JHHimel@hotmail.com, or Karen Gatzke of We Love Catonsville at kgatzke@cbmove.com for more information on how you can help with this unique Catonsville project.

Karen Nicolaus, Executive Director
Email: foundation@catonsville.org
Phone: 410-916-1231

HOUSE OF TIME AND JEWELRY COMING TO 701 FREDERICK RD IN MAY

From Ellen Hemmerly-Economic Development Committee Chair

The Chamber's economic development committee is busy at work pursuing our goals for 2011. One of our goals is to be more proactive about marketing Catonsville to desirable businesses. In addition to developing marketing collateral, the Chamber will be highlighting properties for sale in the Catonsville commercial district and empty store fronts. We also will let you know about new tenants coming into our commercial district. Our hope is to keep our members better informed and to engage our membership to help market our community to the kinds of businesses we all want to have in Catonsville. If you have any suggestions about properties or opportunities we should highlight, please contact me at hemmerly@umbc.edu or the chamber office at chamber@catonsville.org.

From Jim Himel
Economic Development Committee

The 701 Frederick Rd, LLC has announced that they have received a letter of intent from **House of Time and Jewelry, Inc** to lease all of the retail and office space in the former Dixon Sign building on the Southwest corner of Frederick Rd and Bloomsbury Ave. Greg and Julia Alexander, LLC members and long time residents of Catonsville stated:

"We are pleased to bring this local family owned business to the Catonsville Village and to this historic building. The House of Time brings to Frederick Road, a very special retail and service shop for local residents and a unique destination for shoppers from throughout the region."

Building History: Albert Smith House circa 1819: The stone building at 701 Frederick Road dates back to 1819 and



Circa 1870 photo of 701 Frederick Rd

is one of the original buildings in Richard Caton's "Village of Catonsville" along the "Baltimore and Fredericktown Turnpike" (The first National Road). In addition to housing at least two generations of the Smith family, the building housed the original village post office, the Smith family steam mill and tobacco businesses, a drug store and soda fountain, book store and most recently, a sign shop.

Building Owners: The building was purchased in December 2010 by a LLC whose members are long time Catonsville residents. The objective of this group is to "Invest in Catonsville's Future by Restoring the Past"; an objective that reflects the long rich history of Catonsville and this area southwest of Baltimore. "Our family moved to Catonsville 20 years ago because of the small suburban village community that offers many shops and restaurants within walking distance of our home.", stated Greg Alexander, an LLC member. "We certainly offer our investment and restoration plan as a model and challenge for other residents to actually invest in this community instead of merely whining about dilapidated business properties that can't compete

with proposed new business developments", added Jim Himel, another LLC member.

Restoration Plan: The restoration plan of the LLC is to restore the front of this historic building to reflect an earlier circa 1900 Victorian design. Emphasis is being given to restoring as much stone work as possible to the building front. Catonsville Architect Rob Brennan of Brennan + Company Architects is providing historical exterior design drawings. Interior historical elements are being preserved and showcased when possible. Dirt areas under the original front porch and in the cellar are being hand excavated and screened for historical artifacts. All restoration work is being managed by the property owner LLC.

The House of Time and Jewelry: This 2nd generation family owned retail business provides sales and service of watches, clocks, grandfather clocks and jewelry. The business is currently located in the Ingelside Shopping Center on Rt 40. The new Frederick Road location will include an adjacent cigar and tobacco shop with a uniquely designed tobacco humidor room and cigar smoking parlor.

The Chamber Member News

Catonsville Addresses Global Issues: Awakening the Dreamer, Changing the Dream Symposium Scheduled for March 6

Symposium to help Catonsville and Baltimore Metro residents respond to global issues such as climate change, poverty and economic crisis will take place at **Atwater's, 813 Frederick Road, Catonsville, MD, Sunday March 6, 2011 from 2- 5 PM**

It is an opportunity for everyone to understand what is happening and to consider how we can all play a part in addressing these problems and creating a world that works sustainably for us and for future generations.

Participants will explore our culture and how this contributes to these problems in a workshop that uses inspiring video, up-to-the-minute facts and figures and dynamic group interaction. We'll hear from some of the world's leading experts on topics as diverse as the current state of the Earth's biodiversity and the reality of the socio-economic disparity throughout the world.

Through this enquiry each individual will discover the unique stand that they wish to take for a more just, sustainable, and fulfilling world.

Empowering participants with a new vision

This is a unique opportunity to share your concerns about the state of the world with like-minded members of your community, and offer support to each other in taking steps to effect the changes that you wish to see.

"Lynn Gardner, a trained facilitator volunteers her time to do this symposium as it initiates a shift change in the way we live. Atwater's is hosting the symposium as they continue their efforts in creating an environmentally sustainable company"

Participants will leave the Symposium empowered to take clear steps to embody their vision for a better world, and having established new connections to work with others on common issues.

The Awakening the Dreamer, Chang-

ing the Dream Symposium is an initiative of The Pachamama Alliance, a San Francisco-based non-profit organization whose mission is to preserve the Earth's tropical rainforests by empowering the indigenous peoples who are its natural custodians, and to contribute to the creation of a new global vision of equity and sustainability for all.

The vision of the initiative is to generate widespread awakening at the grassroots level that leads to a transformation of our worldview, such that humanity becomes committed to restoring and protecting the environment and moves towards social justice and spiritual fulfillment.

For more information, call 410-227-2847 or email lgardner@cleancurrents.com.

bwtech@UMBC Welcomes New Research and Technology Companies to the Research Park

bwtech@UMBC is pleased to announce that three organizations – Clear Resolution Consulting, Research Triangle Institute and the U.S. Forest Service's Baltimore Field Station – have signed leases for space in the Research Park. All three are looking forward to reaping the benefits of their new location.

Clear Resolution Consulting, which advises companies on cybersecurity strategy, business process re-engineering and computer network operations, will occupy 2,600 square feet of space on the 2nd floor of the 5523 building and will be a part of bwtech@UMBC's Advantage cybersecurity incubator, Cync. CEO Ayinde Stewart noted that the National Security Agency is one of his company's customers and that he is looking forward to working with Cync sponsor Northrop Grumman to serve the technology needs of the defense community. Stewart notes that bwtech@UMBC's location, including its federal HUBZone status, was a big selling point when choosing a location for his company. Having been familiar with UMBC and its president, Freeman Hrabowski, for many years, Stewart is

pleased to have the opportunity to hire interns from UMBC's nationally recognized computer science and IT programs.

Research Triangle Institute will move into about 2,000 square feet of space in the 5520 building. Currently a resident of bwtech@UMBC's Life Sciences and Technology Incubator, scientific program director Diana Fishbein is excited to be moving into a larger office which will allow employees to interact more closely with UMBC faculty. The non-profit international organization, whose headquarters are in Raleigh, NC, conducts research and provides services on topics ranging from physical and mental diseases, environmental science, health care, economic development, policy and aerospace. The Baltimore branch at UMBC specializes in behavioral and neuroscience research, focusing on understanding, treating and preventing behaviors such as drug and alcohol abuse, tobacco addiction and a variety of other high risk behaviors. The office now employs 12 people, including several interns and one full-time hire from UMBC. "Our work involves translating science to a practical setting and there are a lot of resources toward that end at UMBC. We're developing some really promising collaborations," said Fishbein. One such collaboration is with both UMBC and the University of Maryland, Baltimore. The two campuses are building a neuroimaging lab and the institutions are partnering with the company on a grant application for a research project proposed by RTI.

The Baltimore Field Station of the U.S. Forest Service moved into a 3,200 square-foot space on the 3rd floor of the 5523 building in mid-December. Previously located at UMBC's Technology Research Center, the 8-employee office needed more room to grow and to host visiting scientists, according to Morgan Grove, the station director. Grove noted that the station and UMBC have a long history of collaboration, starting 13 years ago when they partnered under a National Science Foundation grant to study the sociological and ecological changes in Baltimore over a period of several hundred years. The station, which studies soil,

vegetation and air quality to understand changes in sustainability in the Baltimore region and their relationship to the Chesapeake Bay, has worked with a number of faculty and students over the years and Grove is looking forward to expanding those collaborations.

"We are delighted to welcome these organizations to the Research Park," said Ellen Hemmerly, executive director of the bwtech@UMBC Research and Technology Park. "They each have the potential to make a large impact on UMBC and the region as a whole, and we look forward to their success."

Mark Your Calendars Now!

The Catonsville Chamber will host the **15th Annual Taste of Catonsville** on April 11, 2011 at Rolling Road Golf Club, 5:30 to 7:30 pm. Tickets go on sale on March 1 and can be purchased online at www.catonsville.org or by calling 410-719-9609. Ticket cost is \$35 pre-paid and \$45 at the door.

ReDiscover Catonsville Restaurants Week will follow the Taste from **April 12 to April 18**. Coupons for restaurant week will be available at the Taste and on the Chamber's website.



April 11, 2011

Buy tickets online beginning March 1
www.catonsville.org

ReDiscover Catonsville Restaurant Week
April 12-18

The Chamber New Members

Sponsorship Level

Charlestown Retirement Community

Garret Falcone
719 Maiden Choice Lane
Baltimore, MD 21228
(410) 247-3400, Fax (410) 314-7972
garret.falcone@erickson.com
www.ericksonliving.com

Charlestown is a continuing-care retirement community located on a scenic 110-acre campus in Catonsville. With a variety of services, amenities and health & wellness programs, our residents are re-defining their retirement years. Since opening in 1983, Charlestown continues to be a proud community partner in Catonsville and beyond.

Member Level

i9 Sports

Marquis Neal
4120 Colby Road
Pikesville, MD 21208
(410) 878-2494
mneal@i9sports.com
www.i9sports.com

Nationally based in the Tampa Bay (FL) area, i9 Sports® is the first and fastest growing franchise of youth sports leagues, camps, and programs in the United States. With over 100,000 participants since 2003 and 100 franchise locations in 25 states, i9 Sports offers the most popular team sports for kids with a focus on fun, safety, and good sportsmanship.

Office Depot

Steve Smith
6501 Baltimore National Pike
Baltimore, MD 21228
(410) 455-9700, Fax (410) 455-9706
ods00098@officedepot.com
www.officedepot.com

Office Depot, Inc. is a global supplier of office products and services.

Leadership Through Athletics

Michael Grace
2900 Hammonds Ferry Road
Baltimore, MD 21227
(410) 737-2117, Fax (410) 737-2118
michael@sagetitlegroup.com
www.leadershipthroughathletics.org

The Leadership Through Athletics Gym was built in 2004 with the inspiration and dedication of the Grace family. Lifelong residents of the Lansdowne area, The Grace family saw the need for a community space that could help youth and adults come together in a positive way to create a better community. Five years later, the mission and community bonds continue to grow!

Tropical Ice Dreams, LLC

John Larkins
7121 Stones Throw Way
Elkridge, MD 21075
(443) 768-4120
tropicalicedreams@gmail.com
www.italianice.net

All of our cool and refreshing Little Jimmy's Italian Ice desserts are non-perishable, contain no dairy, no fructose corn syrup, are fat and cholesterol free, and made using traditional methods using a secret recipe that dates back 75 years. All this and only 15 calories/ounce.

SPEED NETWORKING - FUN WAY TO MAKE THOSE QUICK CONNECTIONS!

Please join the Catonsville Chamber as we host a **Joint Power Networking Breakfast** with the Baltimore Washington Corridor Chamber and the Baltimore County Chamber of Commerce on **Wednesday, March 16**. This morning of productive networking and a delicious breakfast will be held here in Catonsville at Overhills Mansion, 916 South Rolling Road from 7:30 to 9:30 am. Back by popular demand is the 90-Second Speed Networking program guaranteed to provide you with great business connections.

See page 7 for more information and registration form.

February Lunch & Learn





Joint Power Networking Breakfast

**"90 Second Speed Networking" Presentations
Door Prizes - Great Connections!**

Join us for a morning of productive networking
and a delicious breakfast.

Meet business professionals from the region as well as members of the
Baltimore Washington Corridor Chamber (BWCC),
the Baltimore County Chamber and the Catonsville Chamber.

Wednesday, March 16, 7:30 to 9:30 am

Overhills Mansion, 916 S. Rolling Road, Catonsville

\$25 Members Prepaid. \$45 Non-Members and Walk-ins

REGISTER NOW (No pre-registration after 3 pm on day before event):

ONLINE at www.catonsville.org • **CALL** the Chamber Office at 410-719-9609 or fill out this page and
MAIL to: Greater Catonsville Chamber of Commerce, 924 Frederick Rd, Catonsville, MD 21228 or **FAX** to: 410-744-6127
ALL phone or online registrations MUST pay by Credit Card • Mailed/faxed registrations pay by Credit Card* or Check**

Business Name: _____ **Contact Person:** _____

Card-holder's Address: _____ **Phone:** _____ **FAX:** _____

*** Credit Card Number:** _____ **Expiration Date:** _____

Circle One: VISA MASTERCARD AMEX DISCOVER **Amount: \$** _____ **CVV2 Code:** _____

Authorized Signature: _____ **Date:** _____

****Check Enclosed for (made payable to GCCC): \$** _____

The CVV2 code is 3 digits printed on Visa and MasterCard cards in the signature panel on the back of the card. It is the last 3 digits AFTER the credit card number.
The American Express verification number is a small 4-digit number printed on the front of your card on the right hand side.

EMAIL MARKETING

go green and skip the postage



Betsy Merena
Strategic Victory Consulting
Contributing View Columnist

How many times a day do you check your email? If you're like me, you check it from your iPhone before getting out of bed in the morning, constantly throughout the day, and once more from your phone before setting your alarm and turning in for the night.

Now, compare the amount of time you spend in your gmail account each day to the time you spend looking at magazine or newspaper ads. You probably even spend more time checking your email than you do watching commercials. Typically, I'm checking my email during the commercials... all that advertising money is completely wasted on me.

Emails are how businesses and people connect with each other. So why not take your marketing there? And with the economy being what it is, most people are reducing the amount of newspapers and magazines delivered to their homes. But absolutely everybody who wants to stay current in the business world uses email.

Email Marketing is a cost effective, trackable and up-to-date way to present your business to clients, potential clients and supporters. Because it's all online, there's no wasted paper, which takes your business to the next level of going green! And it's a lot more interactive than old fashioned ink and paper.

Our clients love email marketing because it is the keystone in streamlining their business' online presence. Instead of just having a website and social media accounts that wait for potential business to come to them, email marketing brings these sites directly to the client's inbox. Everything can be linked within your email; your clients won't even have to type anything into their web browsers or search for you on facebook!

There are several internet sites that offer email marketing services; Constant Contact, Targetware and Benchmark are just a few of them. Do your research and find the one that suits your needs. Many even offer a 30 day free trial, as long as you're willing to put in the time to set up the template, upload your contacts and create your content.

Full color with your logo, images and as many words as your heart desires, email marketing brings your business to life in ways that print media just can't offer. There are hundreds of totally customizable templates available so that you can coordinate your email with your company's logo and style. The size of your contact list as well as the frequency of your emails per month will determine the cost, but we find it usually works out to \$100 or less each month (and that cost includes hiring a local, women owned consulting firm to handle the dirty work for you). Happy emailing!

Strategic Victory Consulting; Betsy Merena
410-446-1696; www.strategicvictoryconsulting.com

SPONSORSHIPS AVAILABLE FOR THE MAY LUNCHEON

On Wednesday, **May 11**, the Catonsville Chamber of Commerce will continue with its initiative for the new year, "**Energize Your Business & Life in 2011**" with another lunch and learn event.

If your business promotes health and or fitness then this is the perfect meeting for you to sponsor.

Platinum- \$500

- 4 tickets to the event (\$80 Value)
- Display table at the event for your business
- A special time to promote your business at the event
- Recognition in news releases, flyers, The Chamber *VIEW*, and at the event

Gold - \$250

- 2 tickets to the event (\$40 Value)
- Display table at the event for your business
- A special time to promote your business at the event
- Recognition in news releases, flyers, The Chamber *VIEW*, and at the event

Silver - \$100

- 1 ticket to the event (\$20 Value)
- A special time to promote your business at the event
- Recognition in news releases, flyers, The Chamber *VIEW*, and at the event

Contact Teal Cary, 410-719-9609 or e-mail chamber@catonsville.org for more information.

CHAMBER DIRECTORY VIABLE MARKETING TOOL DURING TOUGH ECONOMY



"Historically, marketing budgets are among the first to be cut in a budget crunch, but marketers should be cautious about trying to find a quick fix," said Bob Liodice, president and CEO of the Association of National Advertisers (ANA).

"In fact, spending more during tough times when competitors may be scaling back is a good way to strategically boost market share, because this often helps brands come out ahead when the economy rebounds."

Don't over look the great advertising opportunities that exist through the Chamber. Reserve your advertising space in our Chamber Directory!



Brown Bag Lunch Series

presented by: Strategic Victory Consulting

Grow Your Business with Simple, Cost-Effective Strategies

Join Hillary and Betsy, the women of Strategic Victory, for this three part series on making the most of the internet to garner new clients and remain connected with current ones.

We'll be talking about internet branding, social media marketing and email marketing respectively on each of the dates. Learn how to take advantage of free services, how to spend your marketing budget wisely and how to stay current with the market by implementing new strategies.

What: Three Part Lunch Seminar Series

When: April 1, May 6, and June 3

Where: Catonsville Chamber of Commerce
924 Frederick Road

Time: 12-1pm

Cost: Free for Members - bring your lunch!

Contact: Please contact The Chamber at chamber@catonsville.org or visit www.catonsville.org for registration information

LEGISLATIVE BILLS THAT AFFECT YOUR BUSINESS



Brian McFarland
Legislative Committee Chair
Contributing View Columnist

The following bills are currently before the Maryland Legislature and may be of interest to our membership. If you feel strongly about any of these bills, you should contact your Senator and Delegates (email addresses below) to inform them of your thoughts on these bills.

SB716: Increase Minimum Wage

Bill Summary: The bill would increase the current minimum wage from \$7.25 per hour to \$8.25 in 2011, to \$9 in 2012, and to \$9.75 by July of 2013. Beginning in March 2014 it would index the minimum wage to increase according to the consumer price index.

HB1129: To Block Shift to Comparative Fault

Bill Summary: In response to indications that the Maryland Court of Appeals is considering shifting Maryland law away from the present standard of Contributory Negligence to Comparative Fault. The Contributory Negligence standard has common law roots in Maryland and denies a Plaintiff relief if the Plaintiff is found to have contributed to the accident even 1%. The Comparative Fault standard allows a Judge or jury to determine the amount of the Plaintiff's and Defendant's fault and base an award on those degrees of fault.

SB132/HB87: Job Applicant Fairness Act

Bill Summary: This bill would prohibit an employer from using an applicant's or employee's credit report or credit history in determining whether to deny employment to the applicant, discharge the employee, or determine compensation or the terms, conditions, or privileges of employment. It would authorize an employer to request or consider an applicant's credit report or credit history under specified circumstance.

SB 305/HB731: Corporate Income Tax - Combined Reporting

Bill Summary: This bill would alter Maryland's income tax laws to impose a system of mandatory unitary combined reporting for corporations, effective for taxable years beginning after December 31, 2011. It would require all business entities of a corporate group under common ownership to file a Maryland income tax return combining all profits and losses of the

entities, as long as at least one entity is subject to Maryland income taxes. The Comptroller would have extensive authority to adopt regulations, which must be consistent with standards of the Multistate Tax Commission.

Email Contact Information for local Elected Officials:

Senator Kasemeyer (Dist 12):

Edward.Kasemeyer@senate.state.md.us

Senator Kelly (Dist 10): Delores.Kelley@senate.state.md.us

Delegate Burns (Dist 10): Emmett.Burns@house.state.md.us


Delegate DeBoy (Dist 12A): Steven.DeBoy@house.state.md.us

Delegate Jones (Dist 10): Adrienne.Jones@house.state.md.us

Delegate Malone (Dist 12A): James.Malone@house.state.md.us

Delegate Nathan-Pulliam (Dist 10):

Shirley.Nathan.Pulliam@house.state.md.us



Welcome
to the
Maryland General Assembly

CHAMBER'S LEGISLATIVE DAY

Scheduled for
March 23, 2011, 9:00 am

Join us as we observe the 426th
Legislative Session at work and how it
impacts our businesses and community.

Cost is free.

Register to attend by calling the Chamber
office at 410-719-9609.

The Chamber 2011 Calendar

THIS MONTH'S EVENT

MARCH

Event: Mega Networking Event

Joint event with the other Chambers and Business Associations throughout Baltimore County

Date: Wednesday, March 9, 2011

Time: 5:30 pm - 7:30 pm

Place: Rolling Road Golf Club
814 Hilltop Road

Cost: \$20 pre-registered & pre-paid
\$25 at the door,
\$30 non-members

Event: Joint Power Networking Breakfast

Joint event with the Baltimore Washington Corridor Chamber and the Baltimore County Chamber of Commerce.

Date: Wednesday, March 16, 2011

Time: 7:30 am

Place: Overhills Mansion
916 South Rolling Road

Cost: \$25 pre-registered & pre-paid
\$45 walk-ins

APRIL

Event: Taste of Catonsville

Date: Monday, April 11, 2011

Time: 5:30 pm - 7:30 pm

Place: Rolling Road Country Club
814 Hilltop Road

Cost: \$35 in advance, \$45 at the door

ReDiscover Catonsville Restaurants Week will follow the Taste from **April 12 to April 18.**

Coupons for restaurant week will be available at the Taste and on the Chamber's website.

MAY

Event: Wednesday Luncheon

Sponsor: The Jenkins Senior Living Community

Theme: Energize Your Business & Life in 2011

Date: May 11, 2011

Time: 12 Noon

Place: Russel BMW
6700 Baltimore National Pike

Cost: \$20 pre-registered & pre-paid
\$25 at the door
\$35 for non-members

JUNE

Event: Wednesday Evening Mixer

Sponsor:TBA

Date: June 8, 2011

Time: 5:30 pm - 7:30 pm

Place: TBA

Cost: \$20 pre-registered & pre-paid
\$25 at the door
\$35 for non-members

JULY

Event: 53rd Annual Crab Feast & Auction

Sponsor:TBA

Date: Tuesday, July 19, 2011

Time: 5:30 pm

Place: The Lodge in Oella

Cost: TBA

AUGUST

No event in August

SEPTEMBER

Event: 38th Annual Catonsville Arts & Crafts Festival

Date: Sunday, September 11, 2011

Time: 10 am to 5 pm

Place: Frederick Road

Cost: Free

Event: Wednesday Mixer

Annual Joint Mixer with ABPA

Sponsor: UMBC & bwtech@UMBC

Date: Sept. 14, 2011

Time: 5:30 pm - 7:30 pm

Place: TBA

Cost: \$20 pre-registered & pre-paid
\$25 at the door
\$35 for non-members

OCTOBER

Event: Catonsville Business Awards

Date: Wednesday, October 12, 2011

Time: 5:30 pm

Place: Rolling Road Golf Club

Cost: TBA

NOVEMBER

Event: Wednesday Legislative Luncheon

Sponsor: TBA

Guest Speakers: Local Legislators

Date: November 9, 2011

Time: 12:00 noon

Place: Knights of Columbus
Frederick Road

Cost: \$20 pre-registered & pre-paid
\$25 at the door
\$35 for non-members

Event: Mega Networking Event

Joint event with the other Chambers and Business Associations throughout Baltimore County

Date: TBA

Time: 5:30 pm - 7:30 pm

Place: TBA

Cost: \$20 pre-registered & pre-paid
\$25 at the door,
\$30 non-members

DECEMBER

Event: Holiday Party

Date: Wednesday, December 14, 2011

Time: 12:00 noon

Place: Overhills Mansion

Cost: \$30 in advance with payment,
\$40 at the door

NOTE: Times, locations, and costs are subject to change.

2nd Annual "For Pete's Sake" Fundraiser

Monday, March 7, 2011, 2pm – til,
Ships Café & Pub, 828 Frederick Rd.

Many of you in the community are familiar with (retired) Detective Pete Sharman and the battle he is continuing to fight with A.L.S. (Lou Gehrig's Disease). A large number of you contributed and attended a fundraiser for Pete in November of 2009. This notice is to update you on Pete's condition and what we have planned for the future.

Retired Detective Pete Sharman spent eight years as a member of the Baltimore County Police Department and the Baltimore County Fraternal Order of Police, Lodge # 4. Prior to coming to Baltimore County, Pete was with the Anne Arundel County Department of Corrections. Pete spent the majority of his career in the Wilkens Precinct and his last year in the Narcotics Division (Western C.D.V.I.T). Pete had to retire from the agency due to the debilitating effects of A.L.S. and has just celebrated his 44th birthday.

There is never any good news when it comes to this disease and such is the case with Pete. The disease has stripped away his ability to speak and he has major problems with breathing and eating. These problems have caused Pete to loose two thirds of his body weight. Pete is not confined to a wheel chair as of yet, but that will also come in time. Pete communicates with his wife Jen and others by the use of text messaging

and email. Some days are better than others. So don't be discouraged if Pete doesn't get back to you quickly. The dexterity in his fingers comes and goes making it very difficult to type.

We conducted a fundraiser in 2009 with all of the proceeds going to Pete & Jen so that they had the financial ability to pay the high costs associated with this disease that are not covered by insurance. Although they are still using this money, as Pete's health declines, the bills will skyrocket. We are planning another fundraiser for **Monday, March 7, 2011, 2pm – til, at Ships Café & Pub, 828 Frederick Rd. 21228**. The proceeds from this event will go to Pete and the A.L.S. Foundation. If you would like to make a donation to the fundraiser, make a check payable to:

"For Pete's Sake" / A.L.S. Foundation
and send it to: "For Pete's Sake"
828 Frederick Rd. Balto. MD 21228

For further information contact:
Sergeant Rick Bergin
Baltimore County Fraternal
443-418-9249
rickbfop4@verizon.net

CCBC celebrates 10th Anniversary of its Women's Expo

10 a.m. – 5 p.m., March 12-13, 2011,
CCBC Catonsville

Explore the world of business – products, services, practices, personal and professional impact – during the Community College of Baltimore

County's **10th Annual CCBC Women's Expo, 10 a.m. - 5 p.m., Saturday and Sunday, March 12-13, 2011** in the Athletic and Wellness Center (L Building) at CCBC Catonsville, 800 South Rolling Road. In celebration of this 10th anniversary, admission is FREE.

This event, which has attracted more than 1,000 annually to its more than 150 exhibit booths by and for women and men, will offer education and information on diverse business and financial issues as well as health and wellness initiatives. For inspiration, Ernestine Shepherd, a 74 year old, will deliver the keynote address on how she transformed her life to become a world class body builder.

Sponsors for the 2011 CCBC Women's Expo include: CCBC Enterprise Institute at CCBC Catonsville, Bizness Concepts, BNI (Business Networking International) Maryland, WAM Web Services, Macy's, Perfect World Network, TEAM Radio, The Sign Mama, Viridian, Auction Services Co., Coffee News, Good Fellas TV Show, Women In Wellness (Speaker Program), L.A. Hair Baltimore, and Suited to Succeed.

Space is still available for exhibitors. For additional information about the Pre-expo Conference or the CCBC Women's Expo, contact Patsy Anderson, event promoter, at 443-615-7311 or www.ccbcwomensexpo.com for details.



Quote for the Month

Your most unhappy customers are your greatest source of learning. – *Bill Gates*